October 2, 2014

[Boston, 2 October 2014] — Compart taps John Lynch to lead North American Region

Compart AG, a leading global provider of multi-channel document management solutions, named John Lynch, a software architect with 22 years of experience in the document output industry, Manager of the North America region, with responsibility for Canada and the USA.

"The industry itself is being transformed by new technologies, new devices and new client needs, which requires an emphasis on providing consumers universal access to documents," said Harald Grumser, CEO of Compart AG. "Compart is committed to taking a leadership role in this transformation; the hiring of Mr. Lynch is a step in that direction. His experience, his expertise, his ability to solve complex problems, and his focus on the needs of our clients is a benefit not just to Compart but to the entire transactional document industry."

John Lynch is well known in the document output industry, developing software solutions for Archetype Systems, Devtech Associates, Neomedia Technologies, and Pitney Bowes. John led the team responsible for inventing the very first mainframe to UNIX print server system in the early 1990s. He helped introduce the concept of the open print server at XPLOR 1992 with a talk called "From Big Iron to Server: What's the Connection?" He holds five U.S. patents for innovations created during his tenure at Pitney Bowes. John has also presented at regional XPLORs and other venues, where he became known as "The StreamWeaver Guy."

In the United States, Compart software is most often used to transform data from one format to another. Because every shop that prints transactional documents is constantly under the gun, and interruptions to the

billing process can mean the loss of tens of millions of dollars, operations and IT managers value Compart's time to resolution.
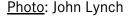
Cites Problem Solving, Software Expertise, Strong Industry Knowledge

John Lynch emphasizes Compart's web-based technology. "Compart provides solutions that snap into the production workflow, we eliminate the need to write web services; we snap right into the customers QA and approval process, we plug into the base framework, and we ensure that the data output is clean and acceptable to whatever device it is intended for."

After two decades in the business, he still finds it enjoyable and challenging. "What I am most excited by is our ability to transform legacy PDLs to HTML5, which is not just a game changer but a very timely one. There are millions and millions of legacy documents sitting in archives that need to be converted to HTML5 to be universally accessible on any digital device."

Lynch says he could not pass up such an opportunity. Now his task is to convince an inherently skeptical industry that Compart has the software solutions to bridge the gap between where they are and where they want to be. To accomplish this, John Lynch points to his philosophy as a disciple of agile software development.

"Metrics are everything and everything we do is measurable. So we built a laboratory environment capable of testing our solutions against actual client issues. We will do proof of concepts, create benchmarks, run performance test after performance test to show how we resolve problems and reduce time to resolution."

Photo: John Lynch

About Compart

Compart is a leading international supplier of multi-channel solutions for document processing and management. The company, headquartered in Germany, has been a market presence for over twenty years and has subsidiaries in Europe and North America as well as a network of partners in Latin America.

Compart helps companies boost the efficiency of their operations with solutions for quick and flexible processing of high-volume data streams and document quantities. The scalable and platform-independent DocBridge® family of products, designed, developed and supported by Compart, allows documents to be output anytime, anywhere, digitally or on paper.

The company enjoys a worldwide reputation as an innovative market leader as well as a developer of professional and leading-edge solutions in the field of document management. More than 1,200 customers in 42 countries rely on Compart solutions, in industries that range from finance, insurance, and retail to printers, telecommunications, utilities and healthcare. Furthermore, Compart is a technology partner for numerous leading manufacturers in the industry.

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